

## Message Text

CONFIDENTIAL

PAGE 01 ABU DH 01324 040741Z

ACTION NEA-10

INFO OCT-01 ISO-00 PM-04 DODE-00 SS-15 INR-07 CIAE-00

NSAE-00 NSC-05 SP-02 SSO-00 INRE-00 NSCE-00 EUR-12

/056 W

-----040747Z 122124 /14

O 040725Z MAY 77

FM AMEMBASSY ABU DHABI

TO SECSTATE WASHDC IMMEDIATE 6023

C O N F I D E N T I A L ABU DHABI 1324

E.O. 11652: GDS

TAGS : MASS, TC

SUBJECT : CONSULTANCY FOR UAEDF

REF: STATE 100057

1. AT MOMENT, THERE ARE NO SENIOR MILITARY OF DEFENSE FORCE OFFICIALS IN UAE WITH WHOM MR. ELLSWORTH COULD SPEAK, AND WE ARE NOT SURE WHO WILL BE BACK ON MAY 15. MINDEF SHAIKH MUHAMMAD IS LEAVING WITH SHAIKH ZAYID FOR SAUDI ARABIA. CHIEF OF STAFF KHALDI, DEPUTY COMMANDER IN CHIEF SHAIKH KHALIFA, AND COMMANDER WESTERN REGION SHAIKH SULTAN ARE STILL IN FRANCE LOOKING AT MILITARY EQUIPMENT. TWO COUNTRIES HAVE JUST SIGNED AN AGREEMENT WHICH WE UNDERSTAND PROVIDES FOR FRENCH GOVERNMENT ADVICE AND SOME DEGREE OF SUPERVISION OVER MILITARY SALES CONTRACTS BETWEEN UAE DEFENSE FORCE AND INDIVIDUAL FRENCH FIRMS FOR PURPOSE OF ASSURING TIMELY PERFORMANCE AND AVOIDING RIP-OFFS BECAUSE OF INFLATED AGENT FEES.

2. SUBJECT OF OVERALL CONSULTANT ON MILITARY-TYPE PROCURE-  
MENT HAS NEVER BEEN RAISED WITH US EITHER BY UAEDF OR  
MINISTRY INTERIOR FOR POLICE/COAST GUARD. UAEDF ALREADY  
USES SERVICES OF SEVERAL FOREIGN ADVISORS ON PROCUREMENT  
MATTERS, AND WE ARE NOT SURE THAT HIGH LEVEL UAE OFFICIALS  
WOULD BE WILLING MEET WITH MR. ELLSWORTH UNLESS AMBASSADOR MADE A  
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SPECIAL EFFORT TO OBTAIN APPOINTMENTS FOR HIM. GIVEN  
MR. ELLSWORTH'S PREVIOUS POSITION, AND IN LIGHT OF UAE  
DEFENSE OFFICIALS VISIT TO FRANCE TO LOOK AT MORE FRENCH  
MILITARY GOODIES, AN APPROACH BY EMBASSY RISKS BEING MIS-  
UNDERSTOOD BY UAE AS INDICATION THAT US NOW INTENDS CHANGE  
ITS ARMS SALES POLICY AND IS PREPARED TO PLAY MUCH MORE  
ACTIVE ROLE IN UAE. UNLESS OTHERWISE INSTRUCTED BY DEPT.,

BELIEVE WE SHOULD NOT ENCOURAGE ELLSWORTH TO BELIEVE THAT EMBASSY COULD PLAY SUPPORTIVE ROLE EVEN THOUGH CONCEPT OF OVERALL CONSULTANT ON MILITARY PROCUREMENT MAKES CERTAIN AMOUNT OF SENSE HERE.

3. SINCE ELLSWORTH HAS PREVIOUSLY BEEN IN TELEPHONE CONTACT WITH AMBASSADOR RE POSSIBLE CONSULTANCY IN UAE, SUGGEST DEPT INFORM HIM THAT (A) WE UNABLE ASCERTAIN AT MOMENT WHICH, IF ANY, HIGH LEVEL UAEDF OFFICIALS WILL BE IN TOWN CIRCA MAY 15, AND (B) IT IS EMBASSY JUDGMENT THAT THESE OFFICIALS UNLIKELY RECEIVE HIM WITHOUT AMBASSADOR MAKING SPECIAL PITCH WHICH COULD BE MISUNDERSTOOD BY UAEG AS A CHANGE IN USG ARMS SALES POLICY TOWARD UAE.  
DICKMAN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MILITARY ASSISTANCE, VISITS, DIPLOMATIC DISCUSSIONS  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Executive Order:** GS  
**Errors:** N/A  
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**Original Handling Restrictions:** n/a  
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**Reference:** 77 STATE 100057  
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**Review Release Date:** n/a  
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**Review Withdrawn Fields:** n/a  
**SAS ID:** 2650711  
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**Status:** NATIVE  
**Subject:** CONSULTANCY FOR UAEDF  
**TAGS:** OVIP, MASS, US, TC, FR, (ELLSWORTH, ROBERT)  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
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